

Greystone Corporate Bond Fund

\$8.5B (C\$) in Fixed Income Assets Under Management

Why Invest in Greystone

- We understand how fixed income risks can interact with equities an alternative investments
- We seek to deliver a bond strategy that provides stability to your portfolio in periods of stress, along with yield enhancement from private commercial mortgages

Investment Philosophy

- We believe fixed income portfolios should add value while also balancing the equity and liquidity risk of the total investment program
- To accomplish this we have developed a multi-strategy fixed income approach that will harvest value from interest rates and credit when they are attractive and will defend when opportunities are unattractive

Key Characteristics

\$385.1M Bond Plus AUM Fund AUM: \$17.0M	5.9YRS Modified Duration Benchmark: 6.1 ^{YRS}	3.9% Yield to Maturity Benchmark: 3.4 [%]	36.4% Turnover Rate (12 Months)	52 Number of Holdings
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Our Investment Process

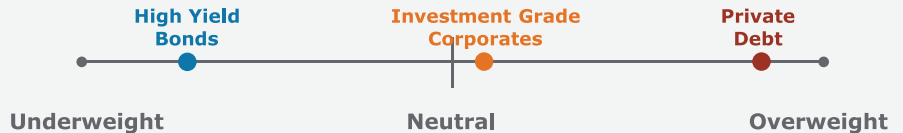
Our Approach

We actively manage our fixed income portfolios, using a combination of fundamental and technical analysis

Fundamental analysis seeks to identify the current stage of the interest rate and credit cycle by examining economic and monetary conditions

Technical analysis examines the supply and demand factors allowing us to appropriately scale risk around our fundamental bias

Credit Targets



Annualized (%)

Figure 1: Performance (%)

September 30, 2018	Q3-18	YTD	1 yr	3 yrs	5 yrs	Since Apr-11
Corporate Bond	-0.3	0.8	2.9	3.2	4.0	4.6
FTSE TMX Canada All Corporate	-0.5	0.2	2.1	2.6	3.7	4.3
Difference	0.2	0.6	0.8	0.6	0.3	0.3

This figure shows the performance of the Greystone Corporate Bond Fund in C\$, including cash; net of custodial fees, audit fees, transfer agent fees and administrative expenses; gross of investment management fees.

Information shown in this document is that of Greystone as of Sep 30, 2018. As of Nov 1, 2018, the acquisition of Greystone by The Toronto-Dominion Bank closed and Greystone now operates as TD Greystone Asset Management.

Greystone claims compliance with the Global Investment Performance Standards (GIPS). A GIPS compliant presentation is available upon request. Greystone has been independently verified for the period from January 1, 2000 to December 31, 2017. The verification report(s) is/are available upon request. Verification assess whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.



Figure 2: Key Portfolio Characteristics

	Greystone	FTSE TMX Canada All Corporate
Maturity (yrs)	8.8	9.0
Macaulay Duration (yrs)	6.3	6.2
Modified Duration (yrs)	5.9	6.1
Yield (%)	3.9	3.4
Average Coupon (%)	4.1	3.7
Maturity (%)	Greystone	FTSE TMX Canada All Corporate
Short (0-5 yrs)	53.0	54.0
Mid (5-10 yrs)	19.3	19.7
Long (+10 yrs)	27.5	26.3
Other*	0.3	0.0
Credit Quality (%)	Greystone	FTSE TMX Canada All Corporate
AAA	0.0	2.3
AA	13.9	26.1
A	22.0	34.2
BBB	42.0	37.4
BB	0.0	0.0
Mortgage Fund	22.2	0.0
Average Quality	A	A
Sector (%)	Greystone	FTSE TMX Canada All Corporate
Communication	11.4	8.6
Energy	21.0	18.9
Financial	33.8	43.4
Industrial	13.5	6.3
Infrastructure	11.7	15.2
Real Estate	8.7	5.9
Securitization	0.0	1.8

* Consists of properties within Greystone Mortgage Fund that are expected to be sold. Excludes cash. September 30, 2018

Figure 3: Top 10 Holdings

	% Weight
ROYAL BANK CDA 2.030 MAR 15 21	4.1
ALIMENTATION COUCHE 3.056 JUL 26 24	3.5
HSBC BANK CDA 2.938 JAN 14 20	2.9
TELUS CORP 2.350 MAR 28 22	2.9
WELLS FARGO & CO NEW 2.094 APR 25 22	2.9
CALLOWAY REIT 3.730 JUL 22 22	2.8
TRANSCANADA PIPELINE 8.050 FEB 17 39	2.8
THOMSON REUTERS CORP 3.309 NOV 12 21	2.4
BANK NOVA SCOTIA 3.270 JAN 11 21	2.4
407 INTL INC 2.470 SEP 08 22	2.4

Excludes cash. September 30, 2018

Greystone Managed Investments Inc.

Greystone Managed Investments Inc. is an institutional money manager with multi-asset solutions proudly serving its clients since 1988. Headquartered in Regina, with additional offices in Toronto, Winnipeg and Hong Kong, Greystone manages over C\$35 billion¹ on behalf of institutional clients across Canada.

Greystone has in-house expertise in the following areas:

MULTI-ASSET

- Balanced
- Balanced Plus
- Target Date Plus
- Alternative Plus²

ALTERNATIVES

- Real Estate
- Infrastructure

PRIVATE DEBT

- Mortgages

FIXED INCOME

- LDI
- Term
- Plus
- Sector

PUBLIC EQUITIES

- Canadian & U.S.
- International
- Global
- China

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¹ As at Sep 30, 2018.

² The Greystone Alternative Plus Solution is an integrated open-ended alternatives mandate where a client invests in the Greystone Infrastructure Fund (Canada) LP, the Greystone Mortgage Fund and the Greystone Real Estate Fund Inc. or the Greystone Real Estate LP Fund. Greystone holistically manages the underlying cash flows and liquidity of the allocation as well as the asset mix between the underlying strategies.

For employees shown, titles are as of Oct 31, 2018 prior to the acquisition of Greystone by The Toronto Dominion Bank. As of Nov 1, 2018 the acquisition of Greystone by The Toronto-Dominion Bank was completed and Greystone now operates as TD Greystone Asset Management. Titles of employees shown are the employees' Greystone titles and not necessarily the employees' title as part of TD Greystone Asset Management.

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